On the proper behaviour of People, Parcels and Packets

What can they learn from each other?

Robert Jan ter Kuile Strategy Officer



Contents

How logistics and Public Transport worked together in Amsterdam

How people behave in a network

How operators and governments try change people's behaviour

City Cargo Tram in Amsterdam: Not so easy, but we can still learn from each other

CityCargo was launched in 2007

50 special cargo trams and around 400 E cars to be operated in 2008 in order to supply shops, supermarkets and the catering industry in the center of Amsterdam

- **Efficiency**:
 - ➤ 1 cargo tram can transport the same amount of goods as 4 (7.5 ton) trucks
 - > Limited dedicated infrastructure available
 - ➤ Therefore two transfers required: Truck - Tram - Delivery vehicle
- Amsterdam's cargo tram initiative went bankrupt in 2009 citing lack of public funds



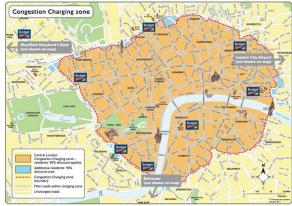
When parcels optimize for themselves

Congestion occurs in the network, because my cost of being in traffic is lower than the cost I incur on others



Governments try to optimize







Road pricing

Charging fees for car drivers in rush hour

Congestion Charge London

£11.50 daily charge for driving a vehicle within the charging zone between 07:00 and 18:00, Monday to Friday

Project Spitsmijden

- Choose alternative options of transportation (public transport, bike or e-bike)
- Spitsmijden- application: receive points for the traffic jams you have avoided. Exchange these points for gifts

The latest Buzz: Mobility as a Service

Many more sharing providers, what to do?



And looking forward to autonomous driving

Development & piloting Robotaxi 2.0 Robotaxi 3.0 Robotaxi 1.0 Introduction 2035+ Ongoing 2022 2025-2027 date What it can Drive with a human present Suburban Urban Rural Suburban Urban Rural Suburban Urban to take control High Low High Low High Low speed speed speed speed speed speed <u>⁺піп,</u> (★*, <u>¹ılıı.</u> (★゙. Inclement Peak Night Peak Night Inclement weather hours weather hours

Source: McKinsey&Company – Mobility survey data

Next to mobility providers, there are also new businesses offering integrated mobility

CUSTOMERGROUPS



mywheels

UBER





MOBILITYPROVIDERS







MaaS / SERVICEPROVIDERS





- Commercial deals
- Data to information (planning, scheduling, invoicing)

CONNECTOR BOX

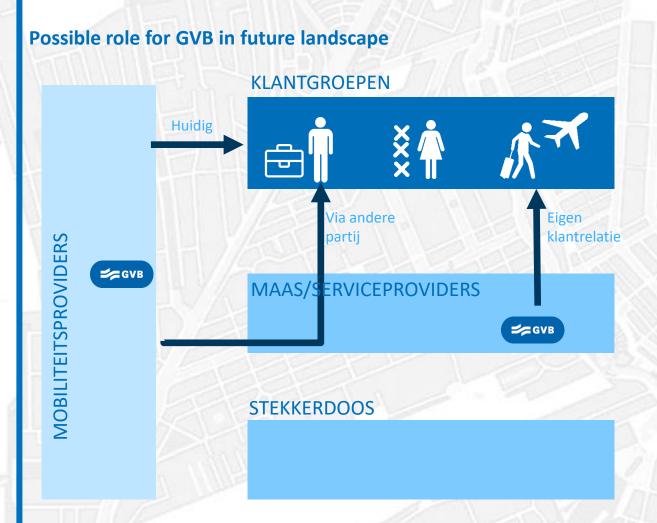






- Registration and Routing (IT)
- Technical specifications (standards)
 - OpenOV, GTFS
 - TransLink (OV-chip) Schemes

As public carrier we have a natural role to offer our own alternative

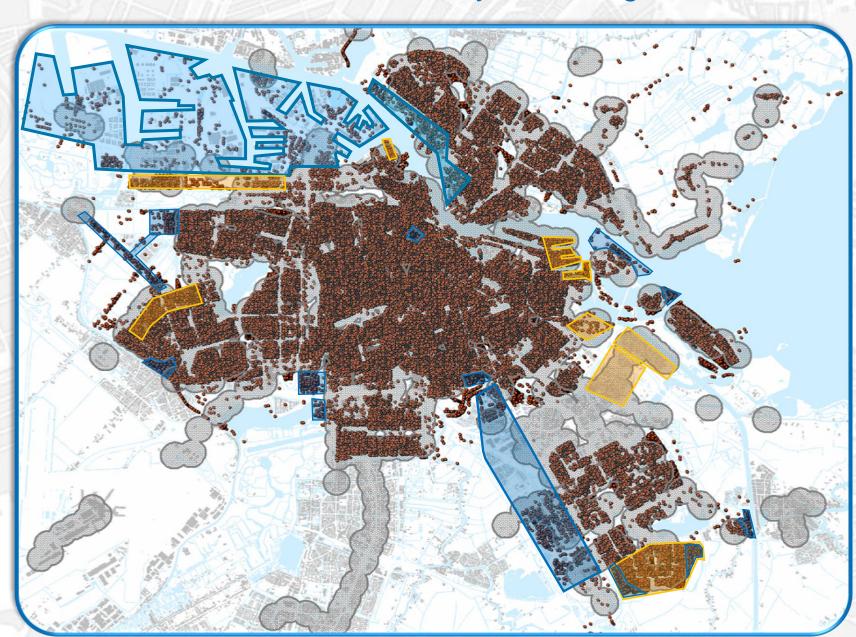


Public carriers offer customers their own alternative, because:

- Public transport is the core of every MaaS concept
- Knowledge of Dutch travellers, networks and cities and ability to develop the best product
- Risks when the market is handed over to foreign parties:
 - The new parties will implement undesired price policies
 - New parties will go bankrupt or exit the Dutch market
- The Netherlands has had a runner-up integral payment- and information system, we want to certify this position
- By means of cooperation we are able to offer a good alternative quickly and to lower costs
- 65% of the respondents indicates that public carriers are the most logical party to provide integral mobility due to quality and integrity
- Public carriers can offer MaaS to everybody, not only the commercially interested travellers

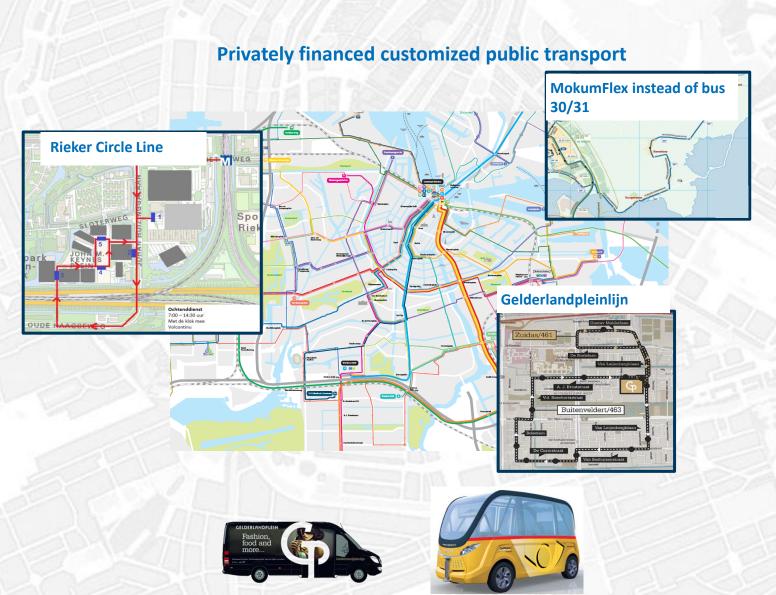
Society demands we also serve the non commercially viable regions

- The inner city of
 Amsterdam are wellserved for commercial
 reasons
- Societal incentives motivate to connect the outer regions of Amsterdam



New financial sources for public transport are arising: Destinations want to pay for accesibility

- Small scaled public transport tailored to specific desire of business terrain or shopping centre
- Including special vehicles and applications
- GVB is hired by commercial parties for the following reasons:
 - Public transport knowledge and professionality
 - Business guarantee
 - Connection to information (9292) and payment systems
 - Innovation in the form of electrical and selfdriving vehicles
 - Costs confirming to market rates



People, Parcels and Packets: What can they learn from each other?







Questions? Remarks?

